



CCAR

Clark County Association of Realtors®

EDUCATION

ETHICS IN REAL ESTATE: A HIGHER STANDARD OF PRACTICE

Friday, March 9th, from 1:30pm - 4:30pm

Instructed by Terry Eccles-Pettet

(Take the CORE Course on the same day and save! \$85 for both!)

The course explores business ethics today, including ethical dilemmas, temptations and decisions. Ethics are defined and illustrated for individuals, groups and in business settings, and the moral climate of society related to Ethical Standards. These topics lead into a comprehensive review of Washington State real estate ethical matters, including DOL definitions and violations, conflicts of interest, and fines and penalties.

This course meets the National Association of REALTORS® requirement that all REALTORS® must complete at least 2.5 hours of Code of Ethics training every quadrennial period (1/1/09-12/31/12) in order to maintain their REALTOR® membership status.

Your Instructor: Terry Eccles-Pettet is a long time trainer and educator starting out with Citibank, NA, the Department of State and as an in-house trainer. Terry not only brings real life experiences to her teaching but her sense of timing and humor make these classes enjoyable business builders for any agent. A REALTOR® since 1999, CEO of TEP Producers since 2008, and highly involved in local association leadership since 2009. 2012 President-Elect & Education Committee Chair at the Clark County Association of REALTORS®, State Director & Education Committee Member at Washington REALTORS®.

Cost: \$49 for REALTORS®
CE Credits: 3.0
Location: **CCAR Conference Room**
1514 Broadway, Ste. 102
Vancouver, WA 98663

PRE-REGISTRATION AND PAYMENT REQUIRED!

Name: _____
Company Name: _____
Address: _____
City: _____ State/Zip: _____
Phone: _____ FAX: _____
Attached is a check for \$ _____ OR Charge my _____ VISA _____ MC _____ AMEX
Account # _____ Exp. Date _____
Signature: _____

Registration Information:

Full refunds will be granted until 1 week before date of class. Within 1 week of course, 50% refund will be given until day before date of class. No refunds will be made the day of or after the class date.

Phone: 360-695-5980 or,
Fax: 360-695-8254 or,
Email: ccar@ccrealtors.com

Mail payment to:
Clark County Association
of REALTORS®
1514 Broadway St, Ste 102
Vancouver, WA 98663

*Class may be relocated if
registrations exceed room capacity.*